San José State University
Lucas Graduate School of Business
Master of Science in Transportation Management
MTM 217: Leadership & Management of Transportation Organizations
Spring-B 2023

Course and Contact Information

Professor: Leonard L. Lira
Email: leonard.lira@sjsu.edu
Office Hours: By appointment

Class Days/Time: Monday, 5:30-9:30 pm, March 20 – May 22
Classroom: Zoom: register with your @sjsu.edu email

Course Format

Synchronous Online Class; Seminar Style; Technology Intensive; Access to Adobe, Microsoft Office Word, Excel, and PowerPoint, Zoom, and Canvas required. Students must have regular access to email and the internet to communicate with the instructor, submit assignments, and engage in other class activities. Students attend class sessions by joining online using Zoom, SJSU’s online meeting application.

You can join class using SJSU Zoom from any location, as long as you:
- Are in a quiet room without distractions (e.g., no family members or colleagues walking through or asking questions). Please do not join the class while driving; you need to be in a location where you can take notes, speak, etc.
- Have stable internet access.
- Use a video camera and good quality microphone so that you are seen as well as heard. (Students should keep cameras on during classes.)
- Follow good “meeting etiquette” principles (one such list: https://blog.gotomeeting.com/7-rules-virtual-meeting-etiquette-every-professional-know/).

Plan to join at least ten minutes before 5:30 pm, to make sure you are ready when class begins. (The very first time you join from a computer or device, allow extra time for set-up.) The university has many useful tutorials on how to use Zoom here: https://www.sjsu.edu/ecampus/software-tools/teaching-tools/video-creative/zoom/index.php.
Faculty Web Page and MYSJSU Messaging

The professors webpage is located at: Dr. Leonard L. Lira. Course materials such as syllabus, handouts, notes, assignment instructions, etc. can be found on the Canvas Learning Management System course login website at http://sjsu.instructure.com. You are responsible for regularly checking with the messaging system through Canvas course Announcements or Email, or MySJSU at http://my.sjsu.edu (or other communication systems as indicated by the instructor) to learn of any updates. **It is required that you set your Canvas notification settings to the email you use so that you do not miss any updates or announcements.**

Course Description

A study of the human resource aspects of managing transportation systems, including labor/management collaboration/negotiation and consultative employee relations programs. Builds skills in leadership and team building within the context of bringing about organizational change in a complex transportation system.

Learning Goals and Program/Course Learning Outcomes

This seminar examines contemporary theory, techniques, and practices necessary for leading and management of transportation organizations. It emphasizes planning, implementation, and evaluation processes. Students will assess and plan to develop their leadership and managerial skills.

We will try to identify problems of leadership, planning, decision-making, and motivation in real-world public management situations and discuss ways in which theory may be used to inform practice. Finally, through readings, discussion, lecture, and potential guest lecturers, students will come to understand important research in the field. This is a seminar style course. This means that students will be responsible for reading, digesting, and discussing the readings and topics in the classes, and participating in class discussion. If necessary, I will assign student lead discussants.

The goal of this course is to contribute to the master level education of transportation professionals to think critically, creatively and apply that knowledge to decision-making, leadership and project management in transportation organizations. This course covers key management & leadership competencies such as direct, organizational, and enterprise leadership, strategic planning, performance management, incentives and human motivation, team processes, decision-making, leadership and ethics. Through the material in this course students will build capacity to meet the goals of the Association to Advance Collegiate Schools of Business (AACSB) International general skills and learning areas listed as:

- Leading in organizational situations
- Managing in a diverse global context
- Thinking creatively
- Making sound decisions and exercising good judgment under uncertainty
- Integrating knowledge across fields

MSTM Mission: The MSTM program seeks to educate “mobility managers,” the next generation of multimodal transportation system leaders and executives.
MSTM Program Learning Outcomes (PLOs) are:

1. **Transportation Systems and Society**: Craft management decisions that integrate knowledge of multi-modal transportation, social, and environmental systems.
   
   a. Evaluate transportation proposals to identify impacts on transportation system performance objectives (e.g., accessibility and safety)
   
   b. Evaluate transportation proposals to identify impacts on broad policy goals (e.g., equity, economic competitiveness, and environmental sustainability)
   
   c. Analyze transportation management proposals to identify the relevant legislative and administrative structures that guide the decision.

2. **Innovation**: Develop innovative solutions to transportation management challenges
   
   a. Develop solutions to transportation management challenges that are informed by global best practices and emerging transportation technologies.

3. **Leadership**: Develop high-impact leadership styles and competencies (traits, skills, behaviors)
   
   a. Identify effective strategies to improve leadership competencies.

4. **Communications**: Communicate effectively with a diverse workforce and citizenry
   
   a. Prepare written materials that are clear, technically proficient, and tailored to diverse audiences' needs and levels of expertise.
   
   b. Deliver oral presentations that are clear, engaging, and tailored to diverse audiences' needs and levels of expertise.

5. **Analytics**: Identify and evaluate transportation management issues using appropriate data and methods
   
   a. Collect, analyze, and synthesize information from multiple sources using appropriate data and methods.

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Course Learning Outcomes (CLOs): The course learning outcomes for this class will focus on Goals 1, 3, 4, & 5 of the MSTM program. Upon successful completion of this course, students will be able to:

**CLO1**: Describe and explain core competencies necessary to manage transportation organizations successfully using systems-based solutions that are applicable in a global context. This is assessed through a case study summary of transportation organizations.
CLO2: Identify personal leadership style, skills, and preferences based on universal core competencies necessary to lead transportation organizations. This is assessed by the student’s ability to develop and articulate a feasible leadership development plan and present a cogent leadership profile report.

CLO 3: Demonstrate core competencies necessary to communicate and interact productively with a diverse and changing workforce and citizenry. This is assessed by the student's ability to effectively summarize, appraise, and communicate technical and professional information, through both oral and written media communications. The primary assessment will be the student's presentations of their organizational management analysis and leadership development plan.

CLO4: Demonstrate core competencies necessary to think critically, analyze, synthesize, and make decisions that solve problems in the transportation sector. This involves demonstrating proficiency in all phases of the management cycle: preparation, development, implementation, and evaluation. This is assessed primarily through team case study reports and presentations.

Required Texts/Readings


Other Assigned Readings are listed below, in the class schedule, and will be provided on Canvas.

Course Requirements and Assignments

“Success in this course is based on the expectation that students will spend, for each unit of credit, a minimum of 45 hours over the length of the course for instruction, preparation/studying, or course related activities.”

Contribution to Learning:

Students learn at least as much from one another as from their instructors in a collaborative learning community. I will probably learn as much, if not more from you. I consider each student’s contribution to be a critical component of every course, so it also is a critical component of your grade. Students will contribute to learning via discussion and other in-class activities over the course of the semester. Attendance is not the primary method of measuring participation. But if students are not in class, they are not participating. Student participation in online discussion boards will count.

There is no "recipe" for conducting or evaluating class contribution, but we can isolate some of the characteristics of relatively successful or unsuccessful performances in this category. There will be a rubric attached to this assignment in Canvas. It provides a profile, or composite of characteristics within graded performances in class contribution. Not all must be uniformly present in each class member or across every class session and conduct of individual participants over the weeks of a term frequently will combine attributes from multiple performance profiles. Therefore, while these profiles begin to speak to criteria at work in evaluating class contribution, they are not offered here as definitive benchmarks (hence not made to coincide exactly with numerical scales or grade equivalents) and are furnished only to dramatize some nuances in-class contribution behaviors, as well as distinctions made in assessing performances.
In the end, I score contribution using a combination of three modes of assessment: individual assessments (a student's development and progress during the term), comparative assessments (what members of the same section, or class, demonstrate is possible), and contextual assessments (what students whose work I have evaluated over the years suggests about the full spectrum of class contribution performances). You may not agree utterly with my scoring of your performance (and I do not ask you to agree), but I want you to have clarity about how I understand the process of assessing class contribution. See the Course Canvas Assignment page for a rubric on this assignment.

Leadership Profile

The Leadership Profile assignment seeks to expose students to leaders that exemplify leadership qualities and attributes that were discussed in class and in your readings. Students will search for a leader (preferably in the transportation sector, but other private/non-profit/public organizations will suffice) and describe the leadership attributes/traits, skills, and behaviors that the leader exemplifies. Students will write a 700 to 1000 word essay that identifies the company and job title for the leader, and a description of how the leader exemplifies the leadership attributes/traits, skills, and behaviors. Describe if the leadership trait inspires followership and why. Students will present a 2 slide (max) presentation to share with the class. Chicago Manual of Style/Turabian citation style is required for this assignment.

Team Case study of Organization Management:

The Team Organizational Management Case Study allows the student to analyze an organization management problem, examine the alternative solutions, and propose the most effective solution using supporting evidence. Students will form 3-4 person teams, decide on an organization, identify a topic/issue/problem in the organizational management of that organizations, and write a team case study. Teams will identify 1-3 key management problems/issues in their selected organization. Teams will describe why the problems exist, how the problems impact the organization, and who should be responsible for solving them. Teams will then apply course readings, discussions, outside research, their own experience in developing solutions to solve them. Upon conducting this initial research, teams will draft the case study report. Draft of team analysis should include the following general sections:

I. Introduction
   * Identify the key problems and issues in the case study.
   * Formulate and include a thesis statement, summarizing the outcome of your analysis in

II. Background
   * Set the scene: background information, relevant facts, and the most important Issues.
   * Describe the organization.
   * What are the demographics of the staff & clients?
   * What services are provided?
   * Demonstrate that you have researched the problems in this case study.

III. Evaluation of the Case
   * Which management theory does your organization subscribe to?
   * Outline the various pieces of the case study that you are focusing on (See the Organizational Analysis Chart from lesson 2).
   * Evaluate these pieces by critiquing the use of the adopted theory. For example discuss what is working and what is not working.
   * State why these parts of the case study are or are not working well.

IV. Proposed Solution/Changes
* Provide specific and realistic solution(s) or changes needed.
* Explain why this solution was chosen.
* Support this solution with solid evidence, such as:
  * Concepts from class (text readings, discussions, lectures)
  * Outside research
  * Personal experience (anecdotes)

V. Recommendations/Conclusion
* Determine and discuss specific strategies for accomplishing the proposed solution.
* If applicable, recommend further action to resolve some of the issues.
* What should be done and who should do it?
* Briefly describe what you learned from this case study

Students will submit the final case study report and present their case study as part of their mid-term examination. The case study report should be an 8 to 10 page paper not including references, charts, or a cover page. It must be typewritten and follow the Chicago Manual of Style/Turabian format & citation style (12-point font, double-spaced, standard margins) and include proper references when appropriate.

**Professional Development Plan**

Each student will create a personal professional development plan that identifies effective strategies to improve their leadership competencies. To develop this professional development plan, students will take the DISC Personality Profile assessment which will give the students insights on how their strengths and weakness regarding their leadership skills, traits, and behaviors. Students will also conduct either a one-on-one coaching session or depending on class size, a DISC Personality Workshop with Dr. Naresh Malik to discuss the results of the DISC assessment and determine the approach they plan to take to develop the professional development plan.

The completion of the DISC personality trait (or the complete profile assessment—should the student choose to purchase this assessment) and the conduct of at least one coaching session (or workshop session) will be graded on a go/no go basis. Completion of the professional development plan will equal 100 points, and non or partial completions will receive zero points. Students will present their professional development plan in class.

**Final Examination or Evaluation**

This course uses the team case study report and presentation as the final culminating evaluation assignment. Students are expected to apply all learning objectives into the completion of these assignments. Since this course does not have a final exam period scheduled by the Registrar, the final assignment is due by 22 May 2023.
Graded Items

<table>
<thead>
<tr>
<th>Contribution to Class Learning Assessments: (other assignments as necessary added here)</th>
<th>Grade</th>
<th>Due</th>
<th>CLO Addressed</th>
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<tbody>
<tr>
<td>Student Profile Discussion on Canvas</td>
<td>15 %</td>
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<tr>
<td>Contribution to class discussion &amp; learning</td>
<td>100 Points</td>
<td>May 22</td>
<td>3</td>
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Professional Development Assessments: 25%

| DISC Personality Profile Assessment                                                   | Cr/Nc | APR 10 | 1 & 3         |
| Complete Professional Development Workshop                                             | Cr/Nc | May 8  | 1 & 3         |
| Written Professional Development Plan & Presentation                                   | 100 Points | May 16 | 1 & 4         |

Leadership Assessment: 30%

| Leader Identified for profile                                                        | 10 Points | APR 3  |               |
| Leadership Profile Report                                                             | 100 points | APR 17 | 1 & 4         |
| Leadership Profile Report Presentation                                                | 100 points | APR 24 | 1 & 3         |

Organizational Assessment: 30%

| Team Organizational Case Study report                                                 | 100 points | May 22 | 2, & 4       |
| Team Organizational Case Study Presentation                                           | 100 points | May 22 | 2 & 3        |
| Team Peer Evaluations                                                                 | 100 points | May 22 | 3            |

Total 100%

Make-up Policy

Make-ups are not possible. Incomplete work is not acceptable. If you are ill, you will be given a reasonable extension for submission of missing work. There are no make-ups for missed presentations or in-class coursework. Incompletes are discouraged. If you know you will be absent during a presentation or when an assignment is due, coordinate with your workgroup to make your contribution complete, make a video recording of your individual presentation, or complete the assignment in advance and submit prior to the absence. As with all policies, extreme circumstances may beg for exceptions. Please see me in advance before you miss an assignment. Requests afterward, serious personal or dependent family emergency notwithstanding, will not be approved.

Grade Values

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<th>Grade Values</th>
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<tbody>
<tr>
<td>A plus 97 and above</td>
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<td>A 94 to 96.99</td>
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<td>A minus 90 to 93.99</td>
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<td>B plus 87 to 89.99</td>
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<td>B 84 to 86.99</td>
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<td>B minus 80 to 83.99</td>
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<td>C 75 to 79.99</td>
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<td>D 70 to 75.99</td>
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<td>F 69 and below</td>
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Participation

Students will be called upon by name to address concepts from the readings and ongoing discussion. Students should take the time and effort to read the materials when they are assigned and be prepared to actively participate in discussion of the topics, using both citations of the readings and their own defended views. Small group discussions during class will only enhance learning if each participant is prepared to contribute to the group’s learning. Regular attendance is expected and will enhance your grade simply because you will have knowledge necessary to complete assignments that might not otherwise be available except from class discussion. If you will miss a lesson, it is expected that you will notify the professor before the lesson and plan to observe the Zoom recording. Further, it is expected that you will initiate (or participate in an initiated) discussion on Canvas for any missed class meetings.

Class Meeting Protocol

It is expected that when you log into class you will give the instructor, your peers, and the material your undivided attention. Since this class is on Zoom, keep your video on so that you can be seen. Mute your mike until you need to speak and ensure that the background is suitable for a professional setting (i.e., No Bedroom backgrounds please). Please ensure that distractions in your area are kept to a minimum. If you need to take a break and leave your area, leave the video on and mute the mike. Text the instructor that you are leaving and when you will return. Do not engage in any behavior that will detract from a positive learning environment for other students. To develop a collegial working environment, students may address me by my go-by name, Len.

Required Policy Statements

Please review of the following sources and policies:

- Office of Graduate and Undergraduate Programs’ Syllabus Information web page at http://www.sjsu.edu/gup/syllabusinfo/

The University Policy S16-9, Course Syllabi (http://www.sjsu.edu/senate/docs/S16-9.pdf) requires the following language to be included in the syllabus:

“Success in this course is based on the expectation that students will spend, for each unit of credit, a minimum of 45 hours over the length of the course for instruction, preparation/studying, or course related activities.”
MTM 217, Spring 2023B, Course Schedule

Note: This schedule is subject to change with fair notice.

<table>
<thead>
<tr>
<th>Week</th>
<th>Date</th>
<th>Topics, Readings, Assignments, Deadlines</th>
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</table>
| 1    | Mar 20| Topics: Course overview  
- Introductions  
- Course Overview  
- Syllabus Review  
- Leadership vs. Management  
- Team Development time  
Readings:  
Course Syllabus  
Hackman, J. Richard. “What is this thing called Leadership” in Handbook of Leadership Theory & Practice, eds. Nitin Nohria & Rakesh Khurana  
Assignment & Deadlines: None |
| 2    | Mar 27| Topics: Core Competencies: Leadership & Management & Virtual Business Library Tour  
1. Management  
- Organizational Demands  
- Manager’s Work  
- What Managers do to be successful and effective  
2. Leadership  
- What do Leaders do  
- Measuring Leadership  
- Leadership Attributes & Competencies  
GUEST: Christa Bailey - Business & Psychology Librarian 5:30-630 PM  
Readings:  
Van Wart, Ch 9 “Traits that contribute to Leader Effectiveness.”  
Department of the Army. ADP 6-22 “Army Leadership” HQ: Washington DC, 2012. ADP 6-22  
Assignment & Deadlines: Student Profiles due |
| 3    | Apr 3 | Topics: Leader Identity Development  
- Self-awareness & identity  
- Personal & Personnel Leadership Development  
GUEST: Naresh Malik, Introduction to DISC and Playing to your Strengths (8-9PM)  
Readings:  
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<th>Week</th>
<th>Date</th>
<th>Topics, Readings, Assignments, Deadlines</th>
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<tbody>
<tr>
<td>4</td>
<td>Apr 10</td>
<td><strong>Assignment &amp; Deadlines:</strong> Leader Identification for Profile due</td>
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<td><strong>Topics:</strong> Communications for Leaders</td>
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<td>- Written</td>
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<td>- Verbal</td>
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<td>- Digital</td>
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<td>Critical &amp; Creative Reasoning for Leaders</td>
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<td>- The Elements of Thought</td>
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<td>- Universal Intellectual Standards</td>
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<td>- Essential Intellectual Traits</td>
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<td>- Common fallacies in thinking</td>
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<td><strong>GUEST:</strong> Salvador Llamas, Chief Operating Officer, Alameda-Contra Costa Transit District (6:30-7:20 PM)</td>
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<td><strong>Readings:</strong> Van Wart, Ch 10 “Skills that contribute to Leader Effectiveness.”</td>
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<td>5</td>
<td>Apr 17</td>
<td><strong>Assignment &amp; Deadlines:</strong> Disc Profile Due</td>
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<td><strong>Topics:</strong> Decision Making, Strategic Planning, and Risk Management</td>
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<td>- Design Thinking</td>
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<td>- Strategy and Strategic Thinking</td>
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<td>- Vision statements</td>
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<td>- Missions</td>
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<td>- Goals, Objectives, milestones</td>
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<td><strong>GUEST:</strong> Naresh Malik, DISC Personality Profile assessment workshop: Creating your Leadership Self Development Plan (7:30-9:30PM).</td>
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<td>Emerson et al, “Strategic and Other Types of Planning” in The Public Administrators Companion, pg. 81-95</td>
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<td><strong>Assignment &amp; Deadlines:</strong> Leadership Profile Report; Organizational Management problem identification</td>
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<td>6</td>
<td>Apr 24</td>
<td><strong>Topics:</strong> Building High Performing Organizations</td>
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<td>- Negotiations &amp; Collaboration,</td>
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<td>- Team Building</td>
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<td>- Labor Relations</td>
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<td><strong>(T)GUEST:</strong> Lisa Vickery (5:30-6:30)</td>
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<td>Week</td>
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<td>Topics, Readings, Assignments, Deadlines</td>
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| 7    | May 1  | **Topics:** Leading Policy Issues in the Transportation Sector  
**Guest:** Wayne Tanda  
**Readings:**  
Assignment & Deadlines: Leadership Profile Presentations completed, if necessary; |
| 8    | May 8  | **Topics:** Leading with Cultural Competency in a Diverse world  
- Managing Organizational Culture  
- Human Resources  
- Diversity  
**GUEST:** Raymond Lopez, Deputy Executive Officer, Corporate Safety at Los Angeles. (6:40-7:30)  
**Readings:**  
Van Wart, Chaps 12-14 Behaviors; (Pick one to read thoroughly, scan the two)  
Assignment & Deadlines: Coaching/workshop sessions completed |
| 9    | May 15 | **Topics:** Leading with Ethics and Integrity  
**GUEST:** Gloria Jeff, (5:30-6:20pm)  
**Readings:**  
Wart, Montgomery Van. Ch 6 “Ethics Based Leadership Theories.”  
Assignment & Deadlines: Students Present their Professional Development Plan |
| 10   | May 22 | **Topics:** Student Organization Case Study Presentations and Course Summary  
**Readings:** Case Study presentation submitted; Peer Evaluation submitted.  
Assignment & Deadlines: Students present their organizational management case study reports |